

Credit Options

US Bank: 502-964-1873 Offers a credit card strictly for Mary Kay Consultants. When you call you need to tell them you are a Mary Kay Consultant, they offer a 0% interest for 6 months. They can give you immediate acceptance plus for a \$25.00 fee they can ship it 3 day air.

US Bank is a great option at 0% interest and they give you immediate approval or denial. This is great because you will know what your options are, along with the amount you are approved for so you can get your business started immediately. A lot of Consultants like to use this option so everything with their new business will be on one card, or to keep it separate from their other accounts. And you can't beat 0% interest!

Mary Kay Seminar Year—July to June

1st Qtr— June 16th—September 15th

2nd Qtr— September 16th—December 15th

3rd Qtr—December 16th to March 15th

4th Qtr—March 16th— June 15th

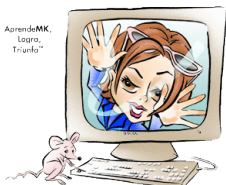
With the Star Consultant program, you can earn recognition for developing your total business—retail sales and team—and qualify for both Star Consultant prizes and Ladder of Success jewelry.

I WON A PRIZE!

CLICK HERE TO
CLAIM YOUR PRIZE

Go to www.wildwestarea.com and on the Promotions page you will see the "I Won A Prize!" button. For each prize you win from me, YOU MUST complete this form out completely! This is the only way we know to send you your prize!!

If you live within an hour of meeting; you MUST attend meeting to pick-up your prizes.



Our Unit Website

Visit our Unit Website at wildwestarea.com for all of the latest events, recognition, training, photos, etc in our Unit! Sign the guestbook—I love to hear from you plus be entered into a monthly drawing for a prize!! Plus check out the Promotions Page for monthly promotions for fabulous prizes that you can earn!!

Also check out the "New Consultant" page.

As in all things in LIFE...Consistency is the KEY!

Please call me....

- When you're excited and have something to share.
- When you are frustrated and need a lift.
- When you have a great skin care class or a not-so-great skin care class.
- When you have a new recruit or your interview postpones.
- When you are ready to throw away your starter kit or when you have an awesome goal and need help with a plan of action.
- When you have obstacles to tackle and need support.
- When the car dealer calls and says your CAREER car has arrived!
- When you have lost sight of your goals and need a renewed vision.
- Anytime you need me....just call!

Persistence Pays

80% of all sales are made after the first call.

4% of all sales people give up after the 1st call.

25% give up after the 2nd call.

12% make 3 calls and then stop.

5% quit after the 4th call.

10% keep on calling after the 4th call.

**AND TO THIS PERSISTENT 10% GOES
80% OF ALL THE SALES!**

Be patient, be polite, and keep calling!