

KRISTA NEAL WARNER'S
**WILD WEST
GIRLS**

SATIN HANDS
TREATMENT
WHATEVER IT TAKES

Your First Challenge

Satin Hands Challenge Instructions...

Here's your first Challenge! Pamper yourself with a Satin Hands treatment (instructions & Satin Hand samplers will arrive in your showcase.) and then treat 25 women with the same!

Script: "I've just started my own business teaching skin care with Mary Kay and as part of my initial training I need to get your opinion on our Satin Hands treatment." (After you've demonstrated.) "The set retails for \$30 + tax. Would you like one for yourself or do you have a friend in mind to give as a gift?"

(Checks are made out to you. Once you've ordered, product will arrive within 2 weeks. Work full-circle from the start. In other words, take it to the next step by saying.)

"You've been so great to give me your opinion. My director suggested I start with the 25 sharpest women I meet to get their opinion on our skin care how they compare to what you are currently using. Is there any reason why we couldn't get together for a mini makeover? Which would be better for you this week or next? Day or night?"

Book exact time, but most importantly, you're in motion! When you complete your Satin Hands Survey and turn it in to Krista you will earn a beautiful piece of jewelry!

Congratulations and Good Luck!