

Quarter
ONE
June 16—
Sept. 15,
2010

My Quarterly Star Consultant

Success Sheet

Week	Retail Sales	Wholesale Orders**	Qualified Personal Team Members* (# x 600)	Contest Credits**
June 16—June 19				
June 20—June 26				
June 27—July 3				
July 4—July 10				
July 11—July 17				
July 18—July 24				
July 25—July 31				
Aug. 1—Aug. 7				
Aug. 8—Aug. 14				
Aug. 15—Aug. 21				
Aug. 22—Aug. 28				
Aug. 29—Sept. 4				
Sept. 5—Sept. 11				
Sept. 12—Sept. 15				
Totals:	\$	\$	\$	\$

* A qualified new personal team member is one whose Independent Beauty Consultant Agreement and a minimum of \$600 in wholesale Section 1 orders are postmarked and accepted by the Company with the contest quarter.

** A minimum of \$1,800 in wholesale Section 1 orders is required to participate in the quarterly Star Consultant program and to earn contest credits.

My Goals This Quarter:

Wholesale Section 1 Orders



Contest-Qualified New Personal Team Members*



Total Quarterly Contest Credit**

_____ x 600 = _____

My Plan of Action:

Number of Bookings	
Number of NEW Customers Per Week	
RETAIL Sales Per Week	
WHOLESALE Section 1 Orders Each Month	

Star Chart

Contest Credit	Recognition	Weekly Retail
\$1,800	Sapphire	\$300
\$2,400	Ruby	\$400
\$3,000	Diamond	\$500
\$3,600	Emerald	\$600
\$4,800	Pearl	\$800

New Team Members*/Orders

1		\$
2		\$
3		\$
4		\$
5		\$
6		\$

I'll Be An All-Star!

Star Consultant Yearlong Consistency Challenge***

Year-End Goal: at least \$7,200 wholesale PLUS team-building credits.

Be a Star Consultant all four quarters during the All-Star Star Consultant Consistency Challenge June 16, 2010 to June 15, 2011, and be rewarded with a sparkling bee charm.

	7,200 Sapphire Year* *Bee Charm with Sapphire Crystals
	9,600 Ruby Year* *Bee Charm with Ruby Crystals
	12,000 Diamond Year* *Bee Charm with Diamond Crystals
	14,400 Emerald Year* *Bee Charm with Emerald Crystals *Invitation to the Seminar 2011 All-Star Luncheon
	19,200 Pearl Year* *Bee Charm with Faux Pearls *Invitation to Seminar 2011 All-Star Luncheon



Top 10 Directors and Top 10 Consultants from June 16, 2010 to June 15, 2011 in each Seminar affiliation will earn a travel package valued at \$500.

***All Independent Beauty Consultants must be a Star Consultant every quarter and meet at least \$7,200 in year-end wholesale production. Higher categories may be achieved by wholesale production and/or qualified new personal team members. A qualified new personal team member is one whose Independent Beauty Consultant Agreement and a minimum of \$600 in wholesale Section 1 orders are postmarked and accepted by the Company within contest quarter. Each qualified new personal team member equals 600 contest credits.

Quarter
TWO
Sept. 16—
Dec. 15,
2010

My Quarterly Star Consultant Success Sheet

Week	Retail Sales	Wholesale Orders**	Qualified Personal Team Members* (# x 600)	Contest Credits**
Sept. 16—Sept. 18				
Sept. 19—Sept. 25				
Sept. 26—Oct. 2				
Oct. 3—Oct. 9				
Oct. 10—Oct. 16				
Oct. 17—Oct. 23				
Oct. 24—Oct. 30				
Oct. 31—Nov. 6				
Nov. 7—Nov. 13				
Nov. 14—Nov. 20				
Nov. 21—Nov. 27				
Nov. 28—Dec. 4				
Dec. 5—Dec. 11				
Dec. 12—Dec. 15				
Totals:	\$	\$	\$	\$

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My Goals This Quarter:

Wholesale Section 1 Orders _____ + Contest-Qualified New Personal Team Members* _____ = Total Quarterly Contest Credit** _____

_____ x 600 = _____

My Plan of Action:

Number of Bookings	
Number of NEW Customers Per Week	
RETAIL Sales Per Week	
WHOLESALE Section 1 Orders Each Month	

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Quarter
THREE
Dec. 16—
March 15,
2011

My Quarterly Star Consultant Success Sheet

Week	Retail Sales	Wholesale Orders**	Qualified Personal Team Members* (# x 600)	Contest Credits**
Dec. 16—Dec. 18				
Dec. 19—Dec. 25				
Dec. 26—Jan. 1				
Jan. 2—Jan. 8				
Jan. 9—Jan. 15				
Jan. 16—Jan. 22				
Jan. 23—Jan. 29				
Jan. 30—Feb. 5				
Feb. 6—Feb. 12				
Feb. 13—Feb. 19				
Feb. 20—Feb. 26				
Feb. 27—Mar. 5				
Mar. 6—Mar. 12				
Mar. 13—Mar. 15				
Totals:	\$	\$	\$	\$

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My Goals This Quarter:

Wholesale Section 1 Orders _____ + Contest-Qualified New Personal Team Members* _____ = Total Quarterly Contest Credit** _____

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Quarter
FOUR
March 16—
June 15,
2011

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Week	Retail Sales	Wholesale Orders**	Qualified Personal Team Members* (# x 600)	Contest Credits**
Mar. 16—Mar. 19				
Mar. 20—Mar. 26				
Mar. 27—Apr. 2				
Apr. 3—Apr. 9				
Apr. 10—Apr. 16				
Apr. 17—Apr. 23				
Apr. 24—Apr. 30				
May 1—May 7				
May 8—May 14				
May 15—May 21				
May 22—May 28				
May 29—Jun. 4				
Jun. 5—Jun. 11				
Jun. 12—Jun. 15				
Totals:	\$	\$	\$	\$

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