

## **Suggested Supplies needed to conduct a Successful and Effective Beach Party**

**You will need the following FULL SIZE products to demo:**

Rollup Bag

|  |              |
|--|--------------|
| <b>Pocket 1 – Miracle Set (Med. Coverage Foundations:<br/>Ivory 100 &amp; Bronze 808</b> | <b>\$116</b> |
| <b>Pocket 2 – Eye Deal Solutions &amp; Lip Savers, Lip Outliner</b>                      | <b>\$88</b>  |
| <b>Pocket 3 – Color 101, Bronzing Beads, &amp; Retractable Powder Brush</b>              | <b>\$129</b> |
| <b>Pocket 4 – Satin Hands &amp; Visibly Fit Body Lotion</b>                              | <b>\$50</b>  |
| <br>   |              |
| <b>Velocity Set</b>  | <b>\$22</b>  |
| <b>Velocity Perfume</b>  | <b>\$28</b>  |
| <b>MK Brush Set</b>  | <b>\$45</b>  |
| <b>Intense Moisturizer</b>   | <b>\$30</b>  |
| <b>Oil Free Hydrating Gel</b>  | <b>\$30</b>  |
| <b>Perfume Testers: Belara, Elige, Journey, Domain</b>                                   | <b>\$144</b> |
| <b>Private Spa Collection Lotion Testers</b>   | <b>\$56</b>  |
| <b>Sunless Tanning Lotion</b>  | <b>\$10</b>  |
| <b>Mint Bliss Energizing Foot &amp; Leg Treatment</b>                                    | <b>\$10</b>  |

Note: Your business expense is \$758 Retail / \$379 Wholesale. For New Consultants minus \$83.75 wholesale because of the product that comes in the showcase for a total \$295.25 wholesale cost.

### **Other Supplies**

1. Facial Cloths
2. Applicators
3. Spatulas
4. Foundation Samples
5. Double Raffle Tickets
6. Recruiting CD's
7. Hostess Packets (outside order forms, MK Look books, recruiting material)
8. Clear plastic or glass jar filled w/ Goldfish crackers

### **Prize Giveaways**

- ü **Hostess gift (give at beginning of party) – PREFERRED CUSTOMER PROGRAM GIFT**
- ü **Grand prize drawing** (give tickets for: being on time, answering questions, asking questions during marketing plan info, 10 tickets for every \$100 they spend ) – SUNLESS TANNING LOTION & SATIN HANDS BUFFING CREAM
- ü **3 Drawings: 1) Early Bird Drawing, 2) Drawing for anyone that books a party that night, & 3) Guess the goldfish in container game:** Set out basket of small prizes for guests to pick from. Examples: travel size lotions, hand creams, & spa lotion samples, lipstick/lip gloss samples, etc...