

# *Arrive in style with your Roll-Away Tote & Accessory Case Display!*



*Grand Prix Sales Director Toni Davis Burink arrives at her appointment in her Beauty Coat & Roll-Away Tote and Accessory Case Display!*



*When her hostess answers the door, Toni will look professional, organized and ready to go!!!!*

## **A Pink Plan for Success Tip!**

**Do you ever wonder how to arrive at your Mary Kay appointment looking organized and ready to go???? Do you sometimes think it is more trouble to pack and get ready for the appointment than actually conduct an appointment????? I have your solution!**

**The pictures on the following pages are of my actual Rolling Tote and Accessory case that I have been using for well over a year—and it is GREAT! It takes the contents of a Starter Kit PLUS about \$650 wholesale to put this together! It is MORE than worth it! It allows you to be organized and ready at a moments notice with no re-packing of samples! I do NOT take samples of eye colors, pencils, lip colors, etc. with me. Simply use the fabulous Color 101 cards for your appointments. If someone wants to try a different lip color, I use a spatula and take off a small amount from the lip sticks and put in on the tray. If there is not enough of an eye color on the Color 101 card, you may use a CLEAN q-tip and dip it out of the display tray of full-size eye colors—however—you MUST use a CLEAN q-tip EACH TIME.**

**The filled roll-up that you see on top in the pictures is set up out of the Beauty Book and is READY TO SELL. It is NOT used for a demo.**



***Smiles & Success,  
Timmj***

# Accessory Case



This is a great way to keep yourself organized and ready to do an appointment! You can purchase the Mary Kay Roll-Away Tote and Accessory Case from MK Connections for \$49

The products shown in both pieces are the contents of a Starter Kit PLUS approximately \$650 wholesale from Section 1. These full-size retail products are what you use to demonstrate out of at your appointments! The top accessory case is all of your skin care products!

The Accessory Case where you will keep all of your skin care is fantastic to work out of during your appointments! There is a place for everything!

In the left pocket is the Day & Night Solution



In the top zippered pockets:  
Age-Fighting Eye Cream  
Firming Eye Cream, Eye Primer & Satin Lips Set



In the bottom elastic holders are both TW Cleansers, both TW Moisturizers and the Oil-Free Eye Makeup Remover

I have the pumps on the Moisturizer bottles

In the bottom is the Intense Moisturizer and the Oil Free Hydrating Gel



In the right pocket is the Microdermabrasion Set and the Even Complexion Essense



# ROLLING TOTE



In the Mary Kay Eye/Cheek Refill Display Trays (pk./3 for \$6.00 part # 517300) are one of every eye shadow and one of every blusher.

*I will admit that I label EVERYTHING! I use a label maker for making my labels! I always know what goes where!*



In TWO zippered binders are all of my lip sticks, lip glosses, foundations, disposable items, etc.

I found these on Robert Jones web-site—[www.simplebeaute.com](http://www.simplebeaute.com)—but you can also find them in your local drug store.



In an empty Miracle Bag put the following items:

Profile Cards, Look Books, Beauty Books, Sales Tickets, Color 101 cards, pens and a calculator!

It is so easy to pull this bag out of your Rolling Tote and have everything in one spot!



I use a pocket for each category of medium coverage Foundations—Ivory, Beige & Bronze.

This pocket has sponges and cotton pads. Another has q-tips & mascara wands.



In a back zipper pocket I have the concealers



One of the zippered binders is full of lip sticks and lip glosses. I have them by color category (pinks, reds, etc.) labeled and a clear plastic cap on each lipstick. The clear caps are Part # 905800 and are 10 for \$2. It takes 4 packs of the caps.



Don't forget the rest!—your mirrors, styrafoam trays, money bag, washcloths, etc. It ALL fits!

