



“P.O.P”ing with “Pride”



Month of: _____
 Wholesale Order: _____
 I Completed: _____
 Perfect Start _____
 Power Start _____
 # Recruits _____

Consultant: _____ Phone # _____ Email: _____

Address: _____ Director: _____

Customer/Prospective Team Member Highlight Hostess Name	Phone Number	Date	Type of Appointment	\$ Sold	# of Basics Sold	# of Roll-up Bags	Booked A = Ask Y / N	24-48 Hour Follow-up C / D	Place Interviewed	Recruit	Full Circle Y / N	Next Step	Tax	GWP or Discount
<i>E.g. Susie Consultant</i>	<i>555-5555</i>	<i>8/5</i>	<i>Class!!</i>	<i>399</i>	<i>1</i>	<i>1</i>	<i>Y</i>	<i>Y</i>	<i>Training Center</i>	<i>8-16</i>	<i>Y</i>	<i>Training</i>		
1.														
2.														
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29.														
30.														
Total														

REORDERS!!!

Consistency Club - My Goal: _____

Consultant: _____ Phone# _____ Email: _____
 Address: _____ Director: _____

Customer or Prospective Team Member	Phone Number	Date	\$ Sold	Booked y/n	Co. literature in bag	Tax	G.W.P. Discount
1							
2							
3							
4							
5							
6							
7							
8							
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21							
22							
23							
24							
25							
26							
27							
28							
29							
30							
TOTAL							

Week 1
 Total Sales (retail value): _____
 YTD Total: + _____
 New YTD Total = _____
 Selling Appointments Held: _____
 Total Classes: _____
 Total faces: _____
 Total Bookings: _____

Week 2
 Total Sales (retail value): _____
 YTD Total: + _____
 New YTD Total = _____
 Selling Appointments Held: _____
 Total Classes: _____
 Total faces: _____
 Total Bookings: _____

Week 3
 Total Sales (retail value): _____
 YTD Total: + _____
 New YTD Total = _____
 Selling Appointments Held: _____
 Total Classes: _____
 Total faces: _____
 Total Bookings: _____

Week 4
 Total Sales (retail value): _____
 YTD Total: + _____
 New YTD Total = _____
 Selling Appointments Held: _____
 Total Classes: _____
 Total faces: _____
 Total Bookings: _____

Monthly Recap

Total Retail Sales _____
 x .40 - discounts = total profit _____
 Total Non-recovered Sales Tax _____
 Total Bookings _____
 Facials/Double Facials _____ Classes Held _____
 Full Circle Appts. Held _____
 Total Orders Submitted to Company:
 Sec. 1 Wholesale _____ Sec.2 _____