



Recruiting Box

Get a small white shirt box (any type of small box you would like to use would work even a pink or white gift bag). Inside put a pink pillow case, Choices CD, Have You Ever Pondered Pink form, piece of chocolate all tied up in a pink ribbon. Then enclosed a hand written note.....

Listen to the choices you have and complete the Have You Ever Pondered Pink form. Then sleep on it and if you have pink dreams maybe Mary Kay is for you! Talk to you tomorrow! (sign name)

Also wrap a pink ribbon around the box (or on the gift bag handle). Take them to classes and arrange them really nice where everyone can see them. Everyone will be asking what they are; just tell them they will find out in their one-on-one consultation at the end of the class.

Thanks to Sales Director Jim Cundiff for sharing!!! He said that for everyone that takes one; he is recruiting 90%.