

I wanted to share with you my smile back chatter idea. I have been reading so many ideas and hints I don't know if it really is my idea or a compilation of ones I have read but it has been working and I really look forward to chatting with people now - only one week after absolutely hating it!!

For all of you out there that Hate the idea of talking to strangers I have found a way for you to come to LOVE it!!! I call them "Smile Backs". I put fun smile stickers on my business cards (next to the Hawaii label that is centered at the top of the card) I punch a hole in one corner to attach goodies - but leave the tent together.

Then I write "Thanks for the Smile" and my Smile Back Bonus (10% discount if I call you OR 20% if you call me). I cut a Square of Cellophane (7-8 inch - perfect for those leftovers that are two small for a basket) and wrap up 2 kisses, a life saver, and a small sample item (lip gloss, triple action eye or lip - etc) tie it up and attach it to a tent card. On the side of the card that I will keep I write what the sample is. When I hand them out people are so excited that they made a difference in my day!! In order for my bonus to make sense I MUST ask them for their name and even when they say "No", they are excited that someone noticed them, they are nice and the no really doesn't matter - the good news is the no's are far and few between because they catch the excitement!!

I give them to any one who smiles back when I smile at them. I now look forward to sharing the smiles, the cost is little and I am getting lots of names. SO I encourage all of you to give it a try"