

You could Win a Prize just for Listening for a Few Minutes!!

8 Reasons why Women Start a Mary Kay Business

- 1) Money – highest direct commission paid in the U. S. – 50% commissions on all products
Recruiting Commissions of 4%, 9%, 13% paid from Company to you when you have a team member order. Move up and earn as much at 26% off of personal team and 13% unit, plus bonuses!
- 2) Free Car! -(Every 2 years) and 85% insurance paid or Cash compensation in lieu of car.
- 3) Friends – Support system. In business for yourself, not by yourself!
- 4) Freedom from corporate America – no glass ceilings, unlimited earning potential!
- 5) Flexibility – full time pay for part time work, on the go selling, great for any busy woman, mom, full time employee.
- 6) Website opportunity – you can have your own website for \$25.00 your first year-friends shop 24/7!
- 7) Tax advantages– self-employed, so tax benefits and deductions are endless
- 8) Company Values – God first, Family second, and Career third. Golden Rule applied to all business in the sales force and corporate in Dallas.



What does it take to get started?

\$100.00 plus tax and shipping

(\$323.00 Value of products in the Starter kit plus business supplies) We have the privilege of investing in our inventory! It is all up to you and how much you feel you would need to service your customers. (90% buyback guarantee on inventory, making it almost a risk free investment!)

I will be happy to answer all of these questions for you (and your significant other) at your training!



- 1) What did I share with you that got you excited about the Mary Kay opportunity?

- 2) Why would you be good at this business?

- 3) What would be something that would concern you?

- 4) If you knew you couldn't fail, and that I can teach you everything you need to succeed, what would you do?

- 5) On a scale from 1 – 5, where would you be regarding Mary Kay?? (no 3s allowed)
1– Never in a million years, I'll pay retail 2 “chicken answer” 4 5- Yes I would love to try it !!!!! (please circle one)



Name _____ Address _____

City _____ State _____ Zip code _____

Best phone number to reach you at? _____ Best time to call? _____

Email address _____

Referrals _____ Referrals _____

Consultant's Name _____ Director's Name _____